

January 10, 20--

Mrs. Connie Filstad  
4034 Kennedy Lane  
Mount Vernon, WA 98274-2340

Dear Mrs. Filstad:

We at Mirror Lake Homes believe that your selection of a SunCity townhouse is just the right choice for you. The SunCity model received three national awards last month. You have selected one of the most popular of our six models. As you requested, a brochure of the SunCity model is enclosed. Fifty-four units in the Creekwood site in Mount Vernon, Washington, have been built since December 2002.

I am certain you will agree that the \$500 earnest money you put down was a wise decision on your part, and the 6.5 percent loan you received was the best available through our lending agency.

Thank you, Mrs. Filstad, for the opportunity to work with you these past few days. If you have any questions, please let us know.

Sincerely,

(Mrs.) Maria Martinez  
Sales Director

urs  
Enclosure